

# **DESIGN | BUILD | PARTY**

### PROJECT COORDINATOR - DFW AREA

#### The Position

Coordinate event productions and special projects across the DFW Region, prioritizing high customer satisfaction through timely communication, precise orders, and outstanding service.

# The Company

Sandone Productions is a Dallas-based family business that has grown into a national leader in high-end tented events. We bring structure to the party, building tents, flooring, and related services to produce temporary spaces where our clients experience lifelong memories.

# Responsibilities

- Process inquiries and onboard new clients with a warm welcome.
- Conduct discovery calls to gather the information needed to initiate proposals.
- Visit event sites, preparing installation plans for our field teams.
- Create and manage proposals, site plans, diagrams, and client materials.
- Collaborate with the sales team on pricing, scheduling, and logistics.
- Work with warehouse teams for timely and accurate deliveries.
- Cultivate relationships with event planners, venue staff, and industry professionals.
- Coordinate with third-party vendors and lead on-site teams when needed.
- Document feedback to celebrate successes and identify avenues for improvement.

#### **Expectations**

- Demonstrate high standards of professionalism and warm communication.
- Share knowledge effectively for an empowered team.
- Nurture long-term relationships and focus on exceptional client outcomes.
- Bring your enthusiasm for design, hospitality, and event production.

#### Compensation

- Full-time salaried position based in Dallas, TX
- Incentive bonus structure
- 401K, Health insurance reimbursement, and PTO

